



Investor Presentation

Cactus, Inc. (NYSE: WHD)
November 2025





Important Disclosures

Non-GAAP Measures

This presentation includes references to EBITDA, Adjusted EBITDA, Transaction Adjusted EBITDA and Adjusted EBITDA Margin with respect to Cactus and SPC (each of which is defined below), which are not measures calculated in accordance with accounting principles generally accepted in the United States of America ("GAAP"). Reconciliations of EBITDA, Adjusted EBITDA and Transaction Adjusted EBITDA to net income, the most directly comparable measure calculated in accordance with GAAP, and calculations of Adjusted EBITDA margin, are provided in the Appendix included in this presentation. This presentation includes certain guidance for the non-GAAP financial measure Adjusted EBITDA Margin for Pressure Control and for Spoolable Technologies, and the non-GAAP financial measure Adjusted EBITDA for Corporate and Other. We are unable to reconcile these measures to their nearest GAAP measure without unreasonable efforts because we are unable to predict with reasonable certainty the actual impact of items included in the most directly comparable GAAP financial measure. While management believes such measures are useful for investors, these measures should not be used as a replacement for financial measures that are calculated in accordance with GAAP.

Information Presented

On February 28, 2023, Cactus, Inc., through one of its subsidiaries, completed its previously announced acquisition of the FlexSteel business through a merger (the "FlexSteel Merger") with HighRidge Resources, Inc. and its subsidiaries ("HighRidge"). On February 27, 2023, in order to facilitate the FlexSteel Merger with HighRidge, an internal reorganization was completed in which Cactus Companies, LLC ("Cactus Companies"), a newly formed wholly-owned subsidiary of Cactus, Inc., acquired all of the outstanding units representing ownership interests in Cactus Wellhead, LLC, the operating subsidiary of Cactus, Inc. (the "CC Reorganization"). FlexSteel Holdings, Inc. was a wholly-owned subsidiary of HighRidge prior to the FlexSteel Merger and was subsequently converted into a limited liability company, contributed from HighRidge to Cactus Companies as part of the CC Reorganization and is now named FlexSteel Holdings, LLC ("FlexSteel"). Unless otherwise specifically noted herein or the context otherwise requires, information set forth herein with respect to periods prior to February 28, 2023 does not include the information of HighRidge and the FlexSteel business. Accordingly, unless otherwise specifically noted herein or the context otherwise requires, information with respect to Cactus, Inc. and its consolidated subsidiaries (the "Company", "we", "us", "our" and "Cactus") for the periods prior to February 28, 2023 refers only to Cactus prior to the FlexSteel Merger and does not include results and other information associated with HighRidge and the FlexSteel business. Information with respect to Cactus for periods subsequent to February 28, 2023 includes the results of Cactus' Spoolable Technologies segment, which is comprised of the FlexSteel business.

On June 2, 2025, Cactus Companies entered into a Framework Agreement with certain subsidiaries of Baker Hughes Company, pursuant to which Cactus, Inc. would acquire upon closing the transaction Baker Hughes Company's surface pressure control business ("SPC" or "Baker Hughes Surface Pressure Control"), as described in Cactus, Inc.'s Current Report on Form 8-K filed June 2, 2025 (such transaction, the "SPC Transaction"). This presentation includes certain historical financial information related to SPC. Although such financial information has been prepared based on information provided by Baker Hughes Holdings LLC and its affiliates, which has not been confirmed by Cactus, it has not been audited. An independent audit of SPC's financial information for the year ended December 31, 2024 has not yet been conducted, but is expected to be completed by the closing of the SPC Transaction. As such, the SPC financial information presented herein is preliminary and subject to change, and material adjustments thereto may be necessary upon completion of the audit. None of Baker Hughes Company or its affiliates or any of its or their affiliates' respective representatives have any responsibility for the content of this presentation.

Forward-Looking Statements

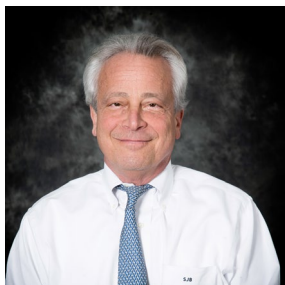
The information in this presentation includes "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. All statements, other than statements of historical fact included in this presentation, regarding the SPC Transaction, SPC financial information, our strategy, future operations, financial position, expected revenue, EBITDA, Adjusted EBITDA, Transaction Adjusted EBITDA and Adjusted EBITDA margin, projected costs, pro forma financial profile, prospects, plans and objectives of management are forward-looking statements. When used in this presentation, the words "guidance," "outlook," "may," "hope," "potential," "could," "believe," "anticipate," "intend," "estimate," "expect," "project" and similar expressions are intended to identify forward-looking statements, although not all forward-looking statements contain such identifying words. These forward-looking statements are based on Cactus' current expectations and assumptions about future events and are based on currently available information as to the outcome and timing of future events. We caution you not to place undue reliance on any forward-looking statements, which can be affected by assumptions used or by risks or uncertainties, including unanticipated challenges relating to the FlexSteel business or SPC, and our ability to realize the expected benefits and synergies of the SPC Transaction. Consequently, no forward-looking statements can be guaranteed. When considering these forward-looking statements, you should keep in mind the risk factors and other factors noted in Cactus, Inc.'s Annual Report on Form 10-K, its Quarterly Reports on Form 10-Q and the other documents that Cactus, Inc. files from time to time with the Securities and Exchange Commission ("SEC"). These documents are available on the Company's website at <https://cactuswhd.com/investors/sec-filings/> or through the SEC's Electronic Data Gathering and Analysis Retrieval ("EDGAR") system at www.sec.gov. The risk factors and other factors noted therein could cause actual results to differ materially from those contained in any forward-looking statement. We disclaim any duty to update and do not intend to update any forward-looking statements, all of which are expressly qualified by the statements in this section, to reflect events or circumstances after the date of this presentation.

Industry and Market Data

This presentation has been prepared by Cactus and includes market data and other statistical information from third-party sources, including independent industry publications, government publications or other published independent sources. Some data is also based on Cactus' good faith estimate. Although Cactus believes these third-party sources are reliable as of their respective dates, Cactus has not independently verified the accuracy or completeness of this information.



Experienced Executive Team



Scott Bender
Chairman and CEO

Served as Chairman & CEO since 2023 and previously served as CEO since co-founding Cactus in 2011



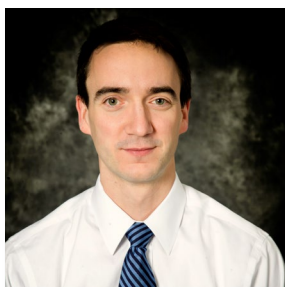
Joel Bender
President

Served as Director & President since 2023 and previously served as COO since co-founding Cactus in 2011



Steven Bender
Chief Operating Officer

Served as COO since 2023 and previously served as VP, Operations since 2011



Steve Tadlock
EVP and Chief Executive Officer of Spoolable Technologies

Served as CEO of Spoolable Tech. since 2023 and previously served as CFO from 2019 through 2023



Jay Nutt
EVP, Chief Financial Officer, and Treasurer

Served as CFO since joining Cactus in 2024. Previously served as CFO of ChampionX Corporation



William Marsh
EVP and General Counsel

Served as General Counsel since joining Cactus in 2022. Previously served as Chief Legal Officer of Baker Hughes Company



Investment Highlights

1

A Leading Pure Play Equipment Solutions Provider for Onshore Markets

2

Innovative and Differentiated Products & Services that Sustain Relative Margin Resilience

3

Dynamic Operating and Manufacturing Capabilities

4

Strong Margins and Free Cash Flow Generation

5

Experienced Management Team with Significant Equity Ownership & Strong Industry Relationships

***Through-Cycle
Outperformance***



Products & Operations Overview

Cactus designs, manufactures, sells and rents highly engineered products which generate improved drilling, completion and production efficiencies while enhancing safety



Wellhead Systems



Production Trees



Spoolable Pipe



Frac Stacks



Completion Equip.



Fittings

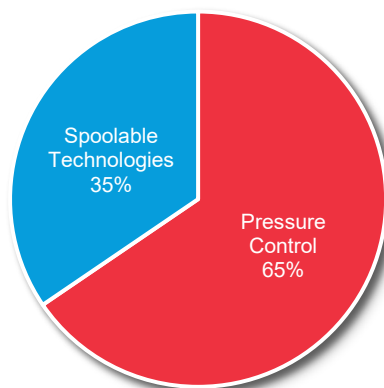


**Cactus Provides
Service,
Installation &
Maintenance for its
Equipment**

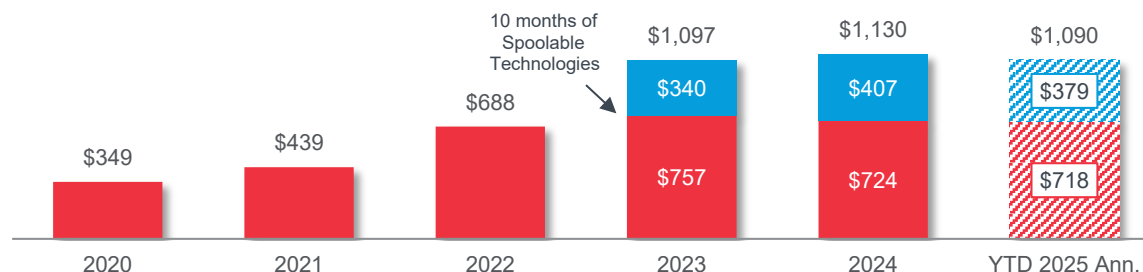


Historical Financial Overview

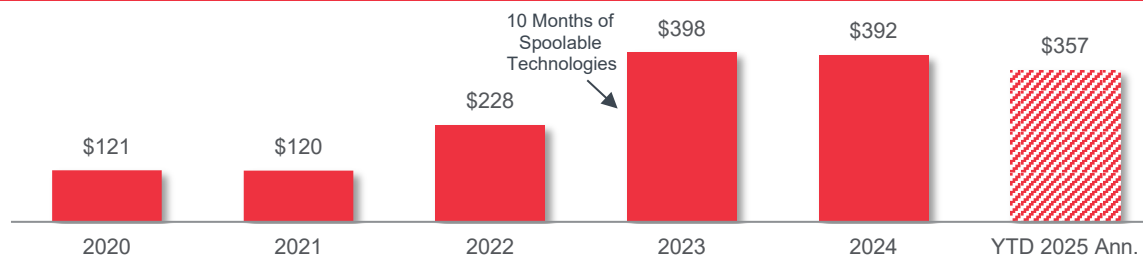
YTD '25 Ann.⁽¹⁾ Rev. by Segment



Revenue⁽¹⁾ (\$ in millions)

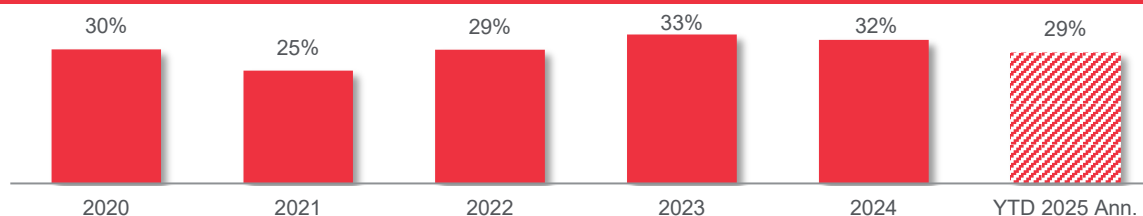


Adjusted EBITDA^(1,2) (\$ in millions)



Adj. EBITDA ⁽²⁾ as % of Revenue	35%	27%	33%	36%	35%	33%
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Adjusted EBITDA⁽²⁾ – Net Capital Expenditures⁽³⁾ as % of Revenue⁽¹⁾



Source: Company filings.

Note: Historical financial data prior to March 2023 shown not inclusive of Spoolable Technologies, given the FlexSteel Merger occurred on Feb 28, 2023.

1) YTD 2025 Ann. represents Q1 through Q3 2025 results annualized. Corporate elimination revenue excluded from segment results but included in consolidated revenue indicated. 2023 revenue includes Spoolable Technologies revenue from the close of the FlexSteel Merger on February 28, 2023. YTD 2025 Ann. Capex reflects midpoint of the \$40-\$45mm 2025 net capital expenditures guide provided in October 2025.

2) 2023 Adj. EBITDA includes Spoolable Technologies results from the close of the FlexSteel Merger on February 28, 2023. EBITDA and Adjusted EBITDA are non-GAAP financial measures. The Appendix at the back of this presentation contains a reconciliation of EBITDA and Adjusted EBITDA to net income, the most comparable financial measure calculated in accordance with GAAP.

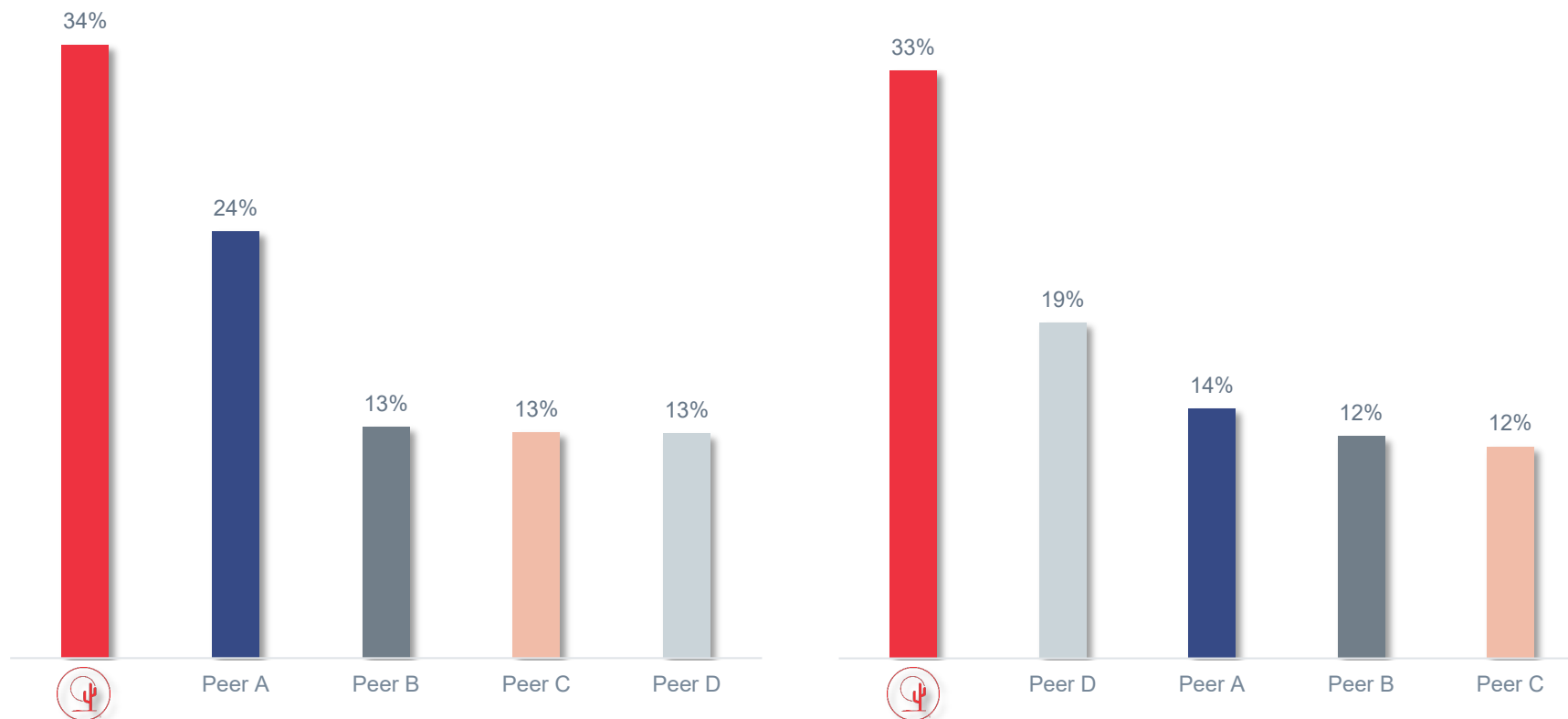
3) Net Capital Expenditures equals net cash flows from investing activities excluding cash outflow for the acquisition of FlexSteel.



Differentiated Margin Profile Through the Cycle

Total Adjusted EBITDA Margin (2014 – 2024) ⁽¹⁾⁽²⁾

YTD 2025 Adjusted EBITDA Margin ⁽¹⁾⁽²⁾



Strength of margin profile relative to peers maintained through the cycle

Note: Historical Cactus data prior to February 28, 2023 not inclusive of Spoolable Technologies, given the FlexSteel Merger occurred on Feb 28, 2023.

Source: Factset, Company filings.

- 1) Peer data represents Adjusted EBITDA where available per company filings and presentations. If not available, Adjusted EBITDA was calculated as operating income excluding specific items plus depreciation and amortization. Peers include: Core Laboratories, National Oilwell Varco, Oil States International and TechnipFMC. Cactus' computation of Adjusted EBITDA may not be comparable to other similarly titled measures of other companies. TechnipFMC data represents FMC Technologies financial data from 2014 to 2016 and TechnipFMC plc data pro forma for the separation of Technip Energies for 2017 – 2021. YTD 2025 represents the first three quarters of 2025.
- 2) EBITDA, Adjusted EBITDA and Adjusted EBITDA margin are non-GAAP financial measures. The Appendix at the back of this presentation contains a reconciliation of Cactus EBITDA and Adjusted EBITDA to net income, the most comparable financial measure calculated in accordance with GAAP. Adjusted EBITDA Margin is defined as Adjusted EBITDA expressed as a percentage of Revenue.

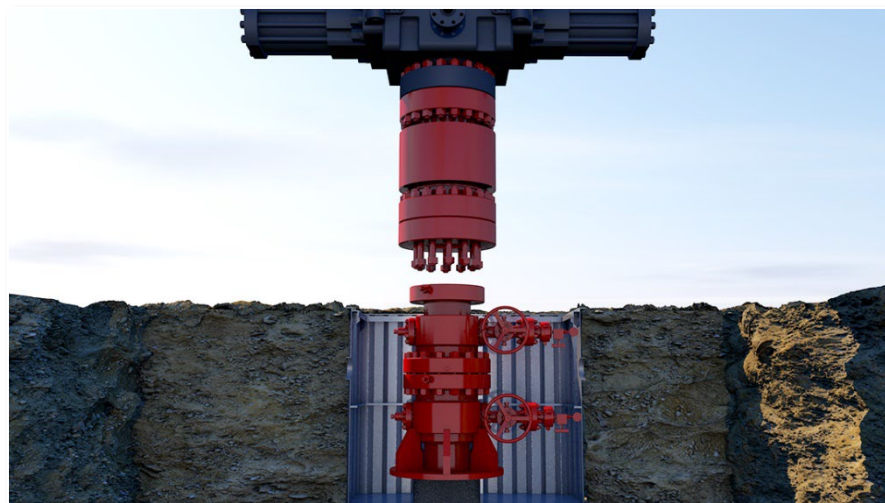


Technologically Advanced Pad Drilling Wellhead Systems

Cactus SafeDrill®



Conventional Wellhead



SafeDrill® Advantages

Safety

- ✓ Fewer trips into confined space (cellar)
- ✓ No BOP manipulation after intermediate casing has been installed

Time Savings

- ✓ Eliminates time consuming BOP manipulation
- ✓ No waiting on cement after running casing strings
- ✓ No “hot work” required to cut casing with torch
- ✓ Mandrel hangers and pack offs run and set through BOPs



Technologically Advanced Spoolable Pipe Systems

FlexSteel Spoolable Pipe



Conventional Steel Line Pipe



FlexSteel Advantages

Features

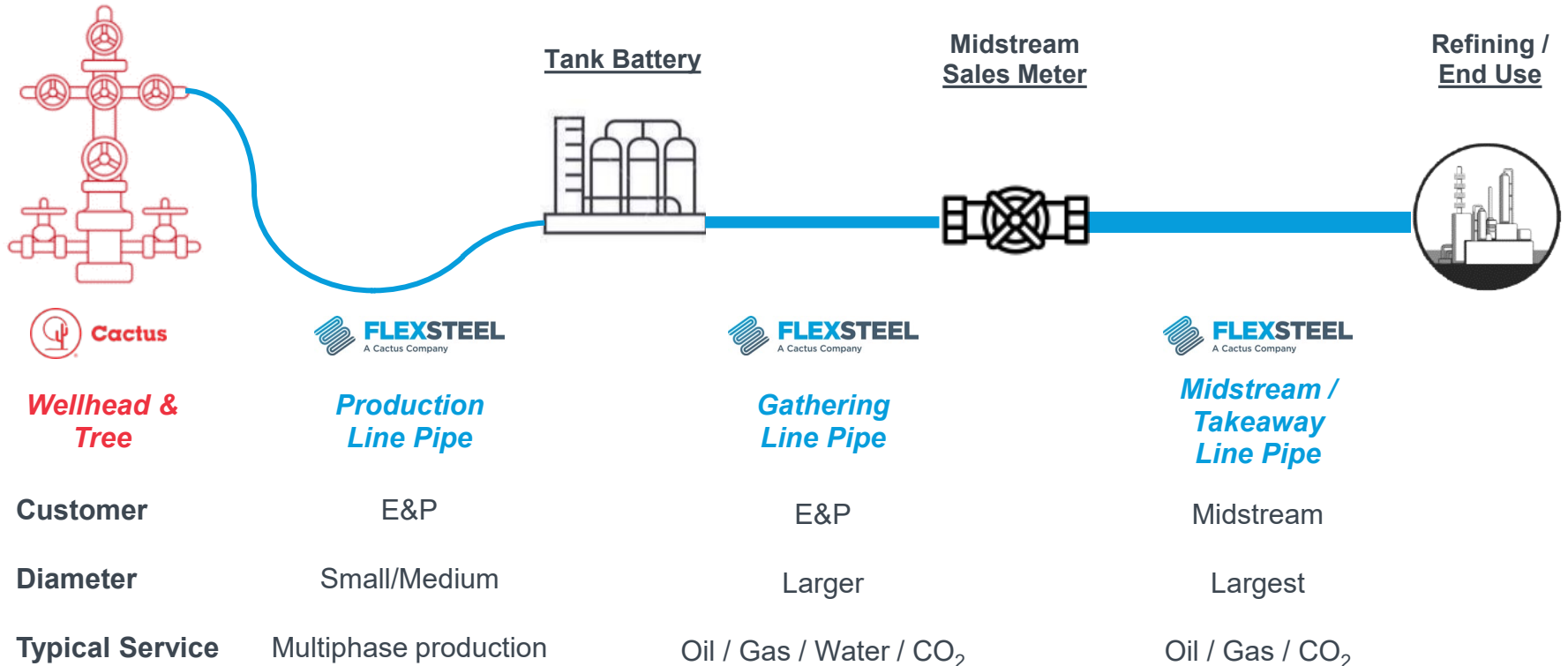
- ✓ Durable and corrosion-resistant
- ✓ Faster installation times
- ✓ Withstands cyclic loading
- ✓ Lowest bend radius of any spoolable pipe
- ✓ Pre-leak detection
- ✓ Large diameter
- ✓ High pressure & temperature ratings

Operator Savings

- ✓ Lower maintenance cost for operators
- ✓ Lower cost to install
- ✓ Reduces operating field failures / reinstallations
- ✓ Reduces need for special handling or bedding tools
- ✓ Higher flowrates
- ✓ Reliable in extreme conditions
- ✓ Suitable for trenchless pipe installation methods (directional drilling or rehab)



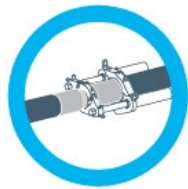
Spoolable Pipe Applications Across the Industry Value Chain



Consumable Sale



Spoolable Pipe



Fittings



Installation



Maintenance

Associated Service



Differentiated Offerings Enable Customers to Meet ESG-Related Goals

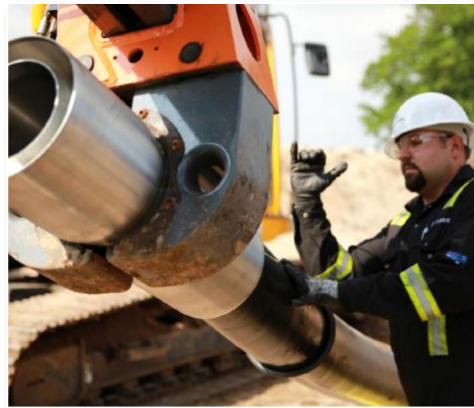
Faster

- Equipment takes less time to install versus legacy offerings
- Enables customers to drill, complete and bring wells online faster
- Fewer people and less equipment on location
- Reduces carbon intensity per well



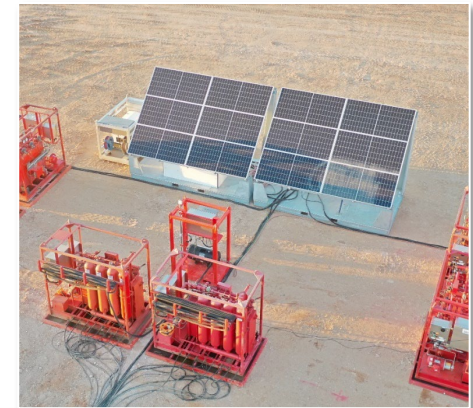
Safer

- Equipment enhances employee safety
- Automation of human-performed connections
- Routine tasks can be performed remotely
- Longer spooled length minimizes connections and fabrication required on-site



Cleaner

- Switching from diesel to solar powered generation in certain instances
- Spoolable pipe design allows integrity testing while operating
- Spoolable pipe design characteristics are well suited for CO₂ transportation

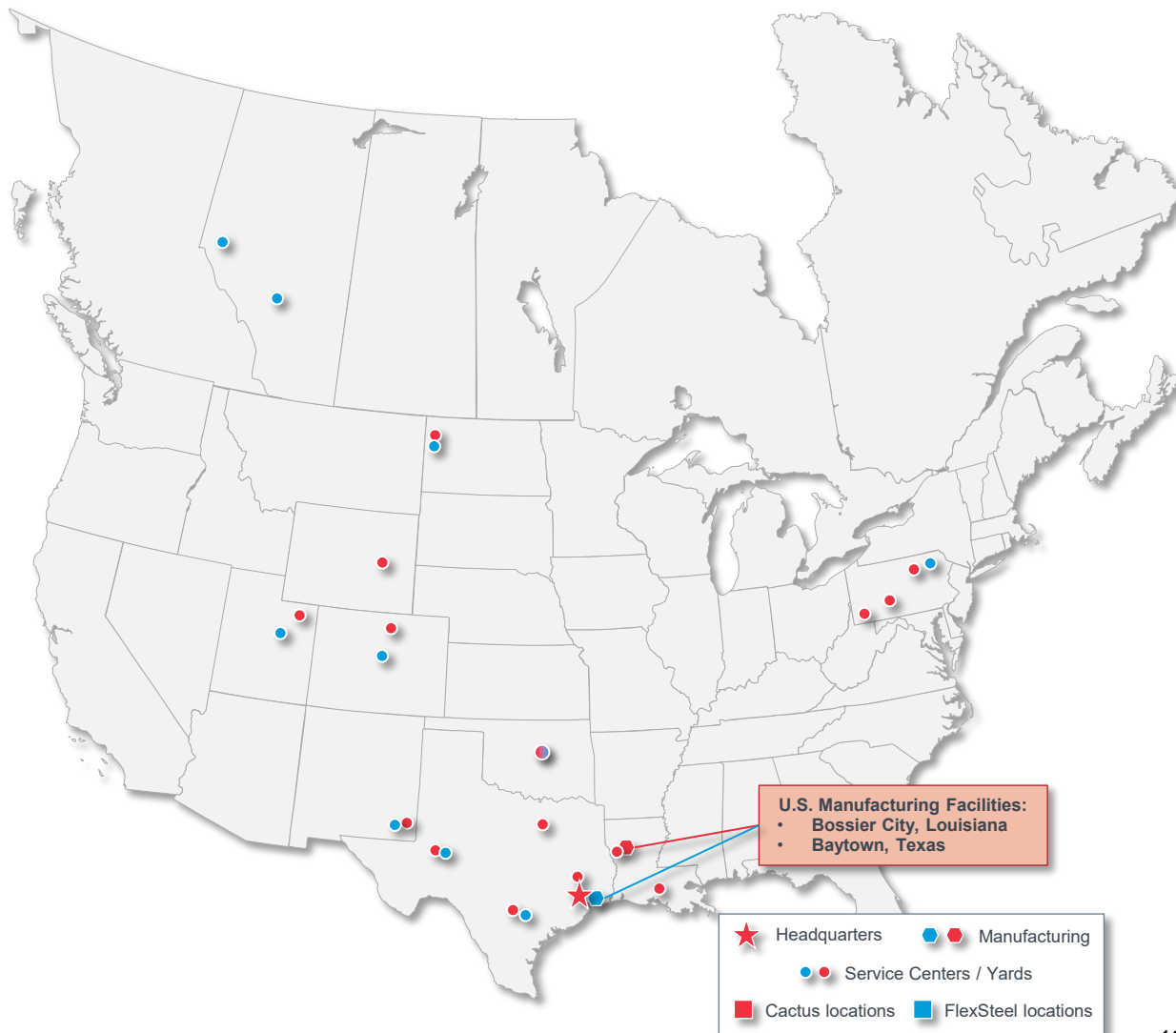




North American Operating Footprint

Operational Footprint

- Headquarters located in Houston, TX
- U.S. manufacturing facilities located in Bossier City, LA and Baytown, TX
- Service centers support field operations and provide repair services
- Located in all key producing basins

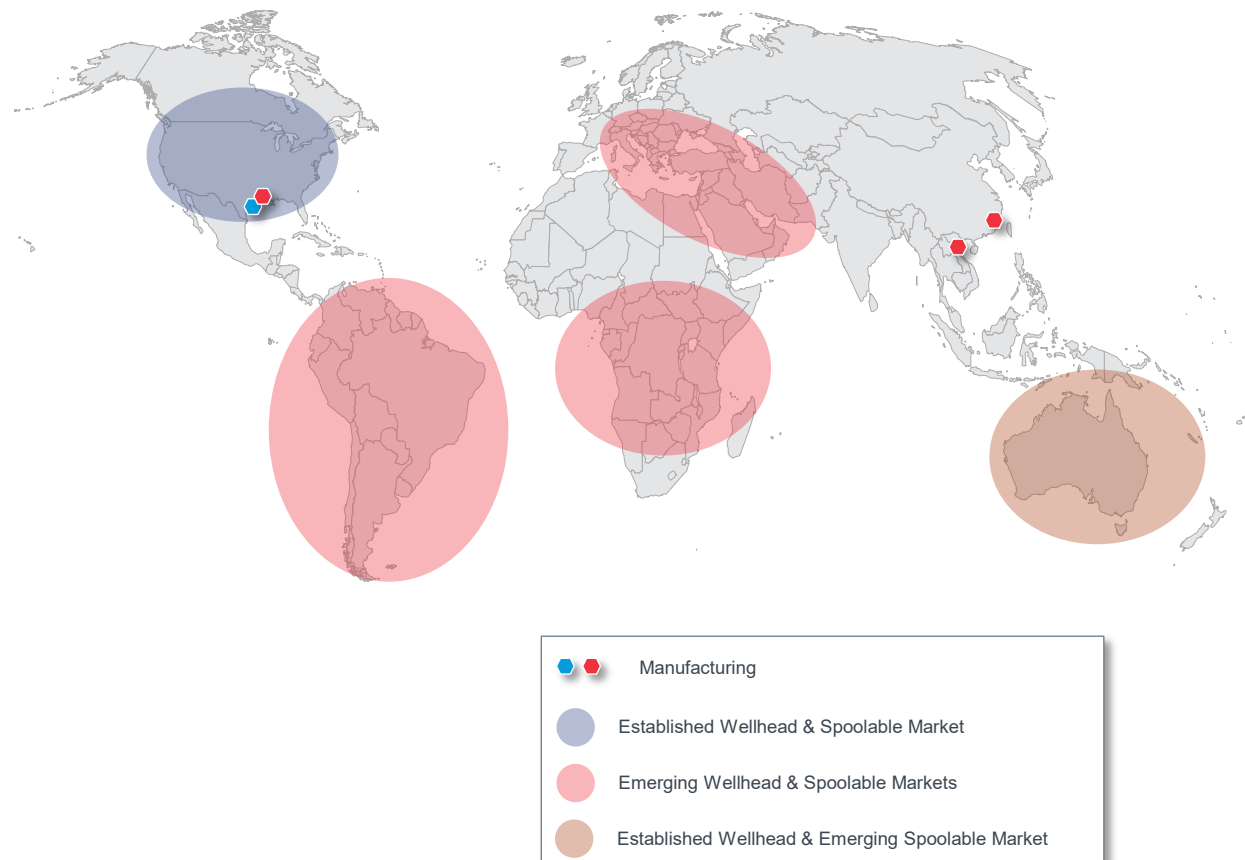




Current Global Operating Footprint

Global Operations

- Manufacturing facilities located in the U.S.A, China and Vietnam
- Established legacy business in Australia
- Cactus started to provide rental equipment in the Middle East in late 2021
 - Approved as vendor in key Middle East markets
- First wellhead/production tree sales in Middle East, Europe, Latin America and Africa in 2022 & 2023
- FlexSteel products have been sold into over 20 countries since introduction





A Dynamic Manufacturing Advantage; Responsive, Scalable and Low Cost

Bossier City Facility

- Rapid-response manufacturing
 - 5-axis computer numerically controlled machines
- “Just-in-time” capabilities for fast delivery time & parachute orders
- Expanded in 2018 and 2022

Suzhou / Vietnam Facilities

- Less time-sensitive, high-volume wellhead equipment
- Suzhou and Vietnam assembly & test facilities are wholly foreign owned enterprises
- Low cost of operation with low sensitivity to utilization

Baytown Facility

- Produces 100% of FlexSteel pipe
- Only manufacturer to hydro-test all pipe before leaving its facility
- Third production line added in 2019
- API and ISO certified



Scalable and Low Fixed Cost Manufacturing Footprint



Multiple Avenues of Growth for Spoolable Technologies

Growth in Core Production Products

- Market transition from traditional stick steel line pipe to spoolable products still in early stages
- Increase customer penetration for larger diameter gathering-focused products
- Expand customer penetration for under pad applications that connect to the wellhead
- Recently qualified and installed a new sour service product

Expansion in the Midstream Segment

- Larger diameter capabilities required by relatively untapped customer base
- Customer count has significantly increased since 2020
- Continued traction in 2025 in developing new midstream customer relationships

International

- International market penetration in relatively early stages
- Recently awarded first gas service order from a large Middle Eastern National Oil Company and first sour service order in another Middle Eastern country supporting unconventional development

Other Opportunities

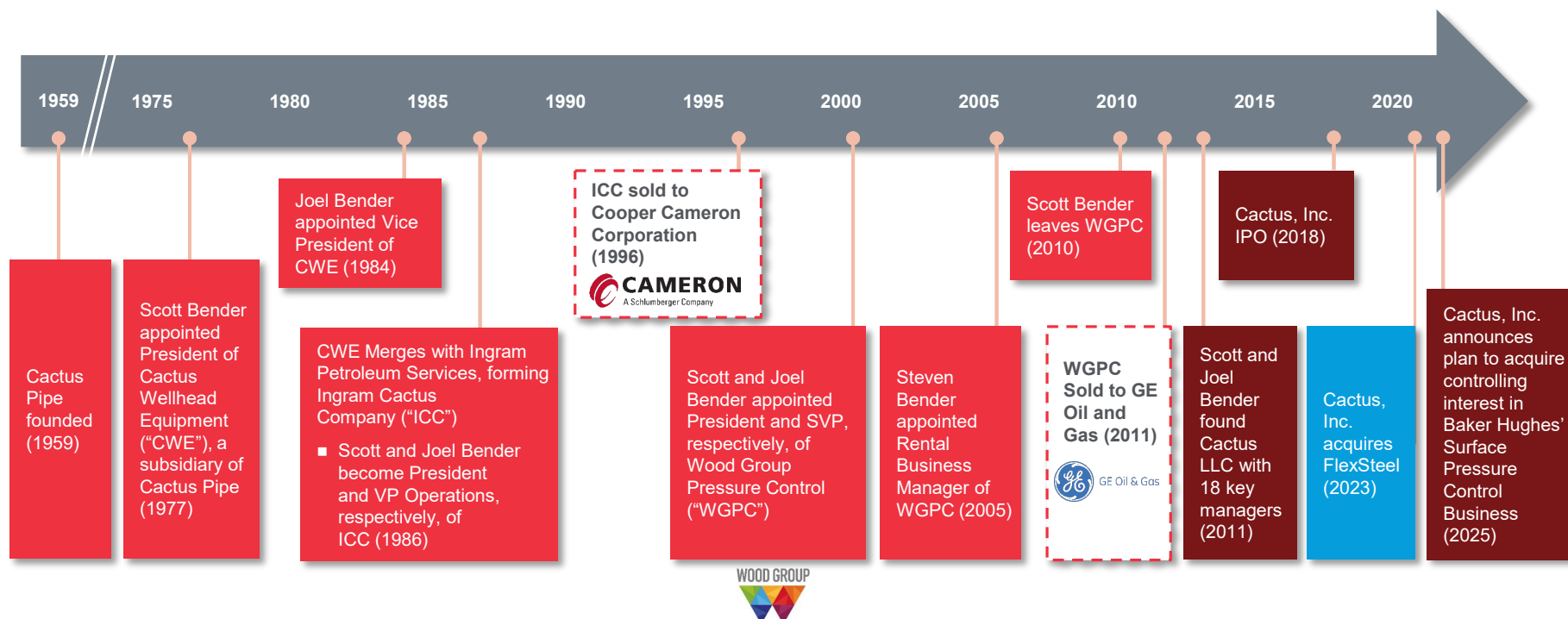
- Continued expansion of non-oil and gas projects domestically and internationally (e.g., municipal, hydrogen, etc.)
- Executed on first Carbon Capture & Underground Storage project for large independent operator in 2022 and engaged in multiple CCUS opportunities as market grows





Experienced and Well Aligned Management Team with Strong Industry Relationships

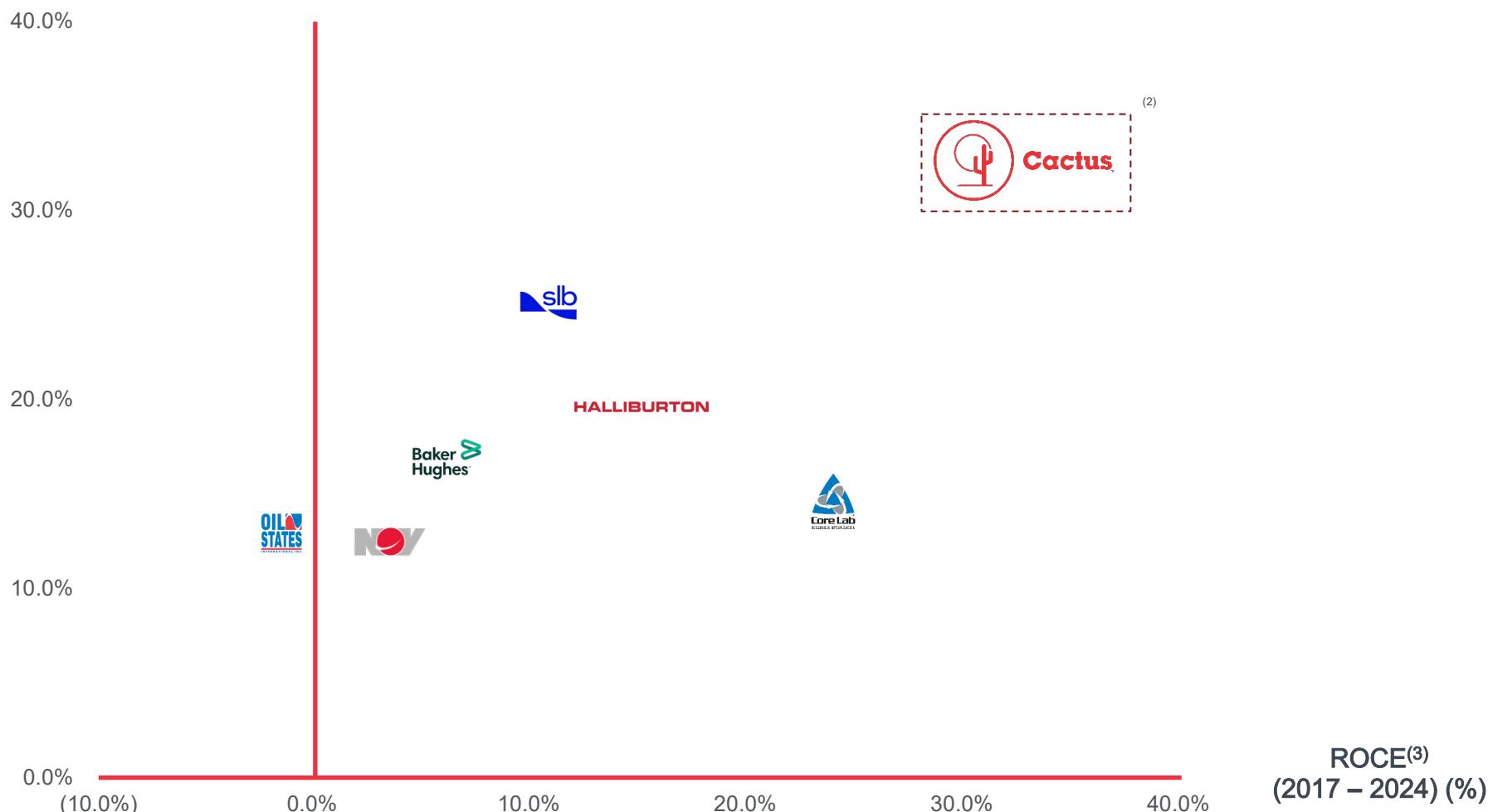
- Management is well incentivized as it owns approximately 15% of the business
 - Performance-based stock compensation tied to Return on Capital Employed (“ROCE”)
- Management team has built the foundation of this company over more than four decades
- Track record of building and successfully monetizing similar businesses
- Strength of leadership and loyalty is attested by management and operating teams that joined from past ventures





Returns & Margins Have Outperformed Peers

YTD 2025 Adjusted EBITDA Margin ⁽¹⁾ (%)



Source: Company filings and Factset.

Note: Adj. EBITDA Margins based on latest publicly available data. Cactus' computation of Adjusted EBITDA may not be comparable to other similarly titled measures of other companies. Cactus data based on historical actuals and not pro forma for the FlexSteel Merger. Spoolable Technologies results included after the close of the FlexSteel Merger on February 28, 2023.

1) YTD 2025 represents the first three quarters of 2025.

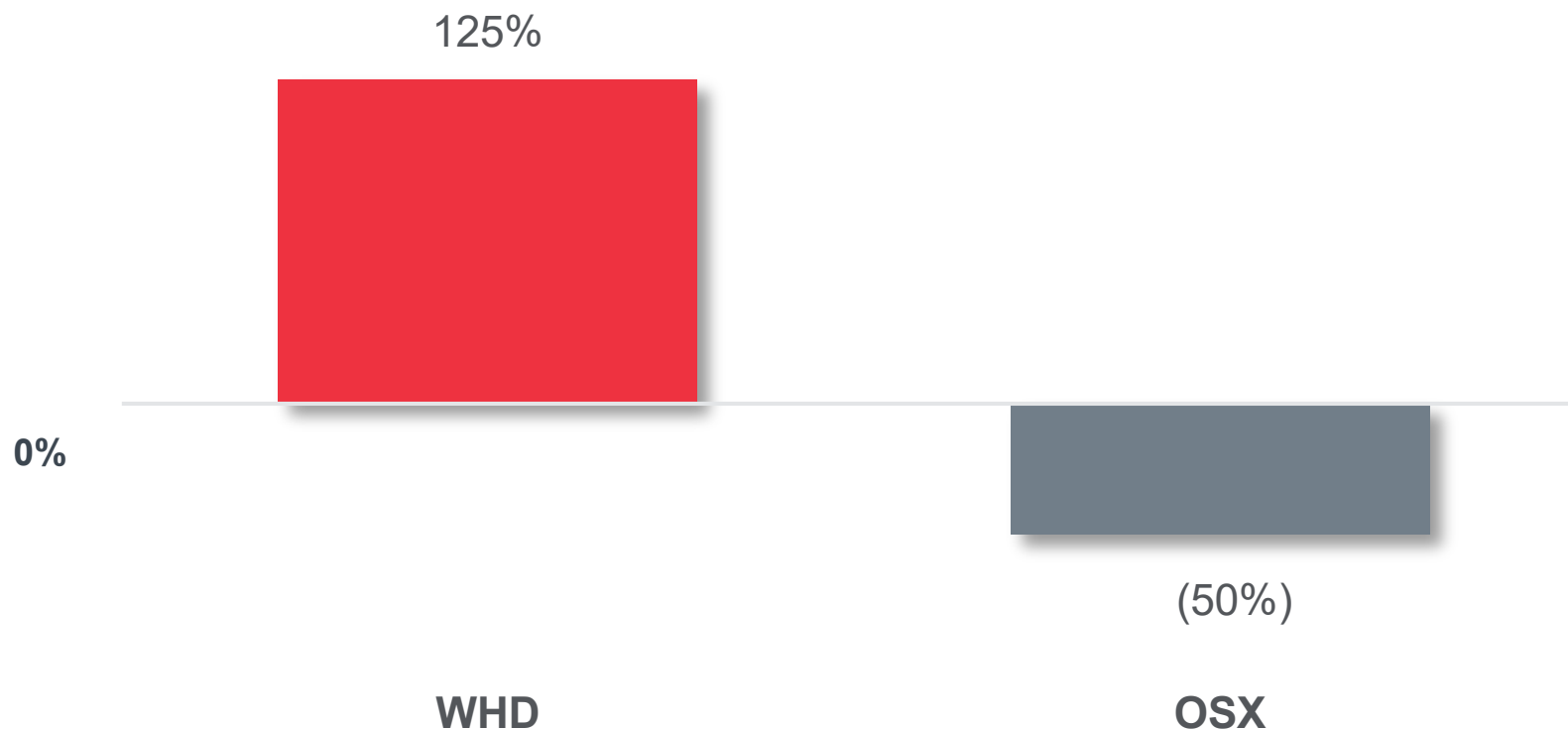
2) 2023 Cactus ROCE calculation utilizes two months of year-end 2022 capitalization and ten months of year-end 2023 capitalization to reflect the acquisition of FlexSteel on February 28, 2023. The Appendix at the back of this presentation contains a reconciliation of Adjusted EBITDA to net income, the most comparable financial measure calculated in accordance with GAAP. Adjusted EBITDA Margin is defined as Adjusted EBITDA expressed as a percentage of Revenue.

3) ROCE reflects average of 2017, 2018, 2019, 2020, 2021, 2022, 2023, and 2024. $ROCE = (\text{Adj. EBITDA less D\&A}) / (\text{Average of the subject year and preceding year capitalization including capital leases})$.



Execution Has Driven Equity Outperformance

Share Price Performance of Cactus vs. the OSX since IPO

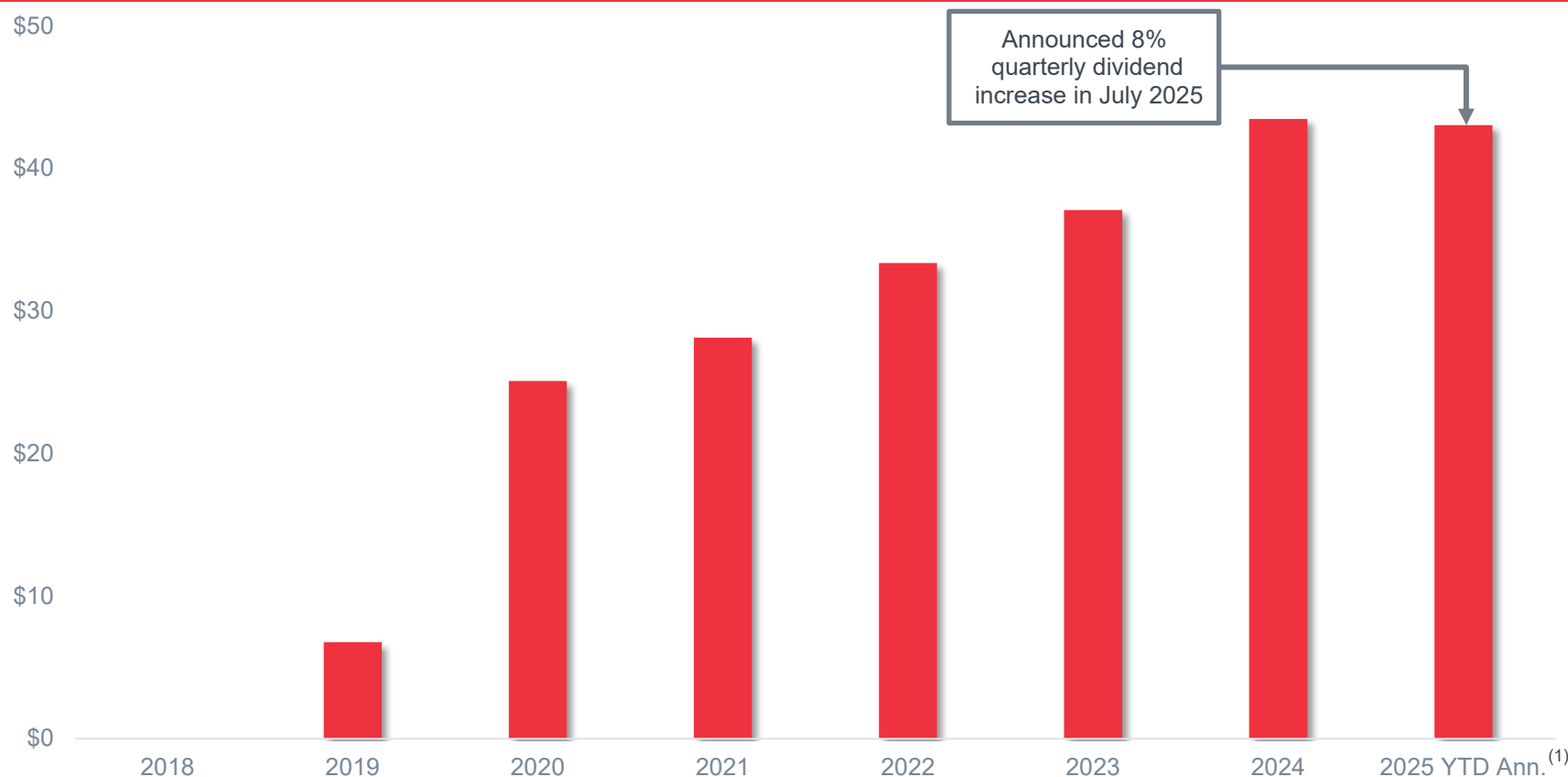


Share Price Outperformed the OSX in 5 of 7 years since IPO



Steadily Increasing Return of Capital Profile

Cactus' Dividends, Associated Distributions, and Repurchases Since 2018 (\$ in millions)



Cactus Has Increased Shareholder Returns in Every Year Since Going Public and Announced its Inaugural Share Repurchase Program in June 2023

Source: Company filings and annual reports.

1) YTD 2025 Annualized represents Q1 through Q3 2025 results annualized. Although we intend to continue paying the quarterly dividend at the current levels, Cactus' future dividend policy, as well as any repurchases by the Company of its shares, are within the discretion of Cactus' board of directors and will depend upon then-existing conditions, including Cactus' results of operations, financial condition, capital requirements, investment opportunities, statutory and contractual restrictions and other factors Cactus' board of directors may deem relevant.

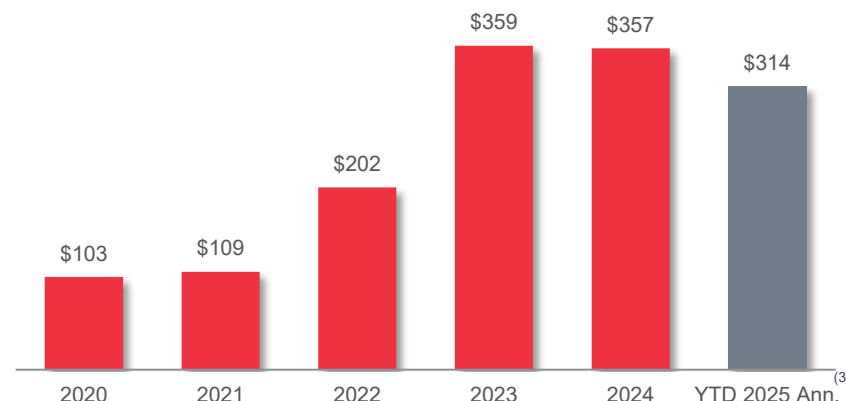


Strong Balance Sheet & Low Capital Intensity

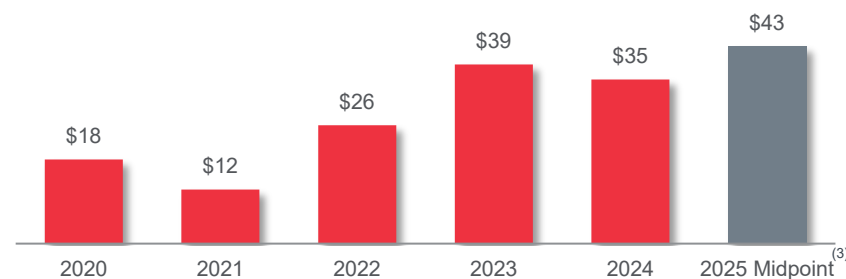
Balance Sheet & Capital Summary

- Q3 2025 cash of approximately \$446 million
- Approximately \$223 million availability on revolving credit facility as of September 30, 2025
- Full year 2025 net capital expenditure guidance of \$40 to \$45 million
- 2025 capital expenditure guidance driven by:
 - Supply chain diversification initiatives
 - Spending to increase efficiency and throughput at Baytown facility and enhance service capabilities for FlexSteel

Adjusted EBITDA – Net Capital Expenditures (\$ in millions)⁽¹⁾⁽²⁾



Net Capital Expenditures⁽²⁾ (\$ in millions)



Proven track record of cash flow generation

Source: Company filings.

1) Historical data prior to 2023 not pro forma for the FlexSteel Merger. EBITDA and Adjusted EBITDA are non-GAAP financial measures. The Appendix at the back of this presentation contains a reconciliation of Cactus EBITDA and Adjusted EBITDA to net income, the most comparable financial measure calculated in accordance with GAAP. YTD 2025 Annualized represents Q1 through Q3 2025 results annualized.

2) Historical data prior to 2023 not pro forma for the FlexSteel Merger. Net Capital Expenditures equals net cash flows from investing activities excluding the cash outflow for the FlexSteel Merger.

3) Reflects midpoint of the \$40-\$45mm 2025 net capital expenditures guide provided in October 2025 and affirmed above.



Fourth Quarter Outlook

Outlook

- No updates to the guidance provided on the Q3 2025 conference call on October 30, 2025
- Pressure Control Q4 2025
 - Revenue expected to be flat sequentially
 - Expected Adjusted EBITDA margin of 31% – 33%
- Spoolable Technologies Q4 2025
 - Revenue expected to be down low double digits versus Q3 2025
 - Expected Adjusted EBITDA margin of 34 – 36%
- Expected Corporate and Other Adjusted EBITDA loss of approximately \$4.0 million



Cactus Is Committed to ESG



Environmental

- Cactus, Inc. is committed to reducing its and its industry's impact on the environment. We will continue to strive to improve our products over time and to initiate more projects and activities designed to further reduce our and our industry's impact on the environment.



Environmental Policy Statement
October 4, 2019

Cactus, Inc. is committed to reducing its impact on the environment. We will continue to strive to improve our environmental performance over time and to initiate projects and activities that will further reduce our impact on the environment.

Our commitment to the environment extends to our customers, our Associates and the communities in which we operate. We also expect our suppliers and vendors to join us in our efforts to reduce environmental impacts via our Code of Vendor Conduct. To that end, we are committed to the following:

- Compliance with all applicable environmental regulations;
- Seeking to use resources efficiently and reduce waste;
- Avoiding environmental damage resulting from our operations;
- Reviewing and improving our Environmental Management System ("EMS"). (Note that our EMS is not ISO 14001 certified.)
- Educating our Associates about our Environmental Policy Statement and encouraging their efforts to help fulfill our commitment to reducing our impact on the environment;
- Communicating our environmental commitment to our suppliers and vendors, as well as our customers, our Associates and the public;
- Working to improve the fuel economy of our fleet by routinely updating our fleet, ensuring proper maintenance, reducing idling time and avoiding unnecessary travel. In 2018, our fleet consumed 629,000 gallons of fuel. (Note that 2% of the consumption is from renewable resources.)
- Improving our water recycling program currently in place in 30 locations. We estimate that in 2018, approximately 8 million gallons of water was treated for reuse in our recycling program;
- Event oversight and consideration of climate-related risks and opportunities as part of our Enterprise Risk Management process which is conducted semi-annually;
- Recognizing that the right to water is a fundamental human right.

- All manufacturing facilities API and ISO certified to ensure the highest level of quality and safety
- Products & equipment reduce the need for personnel and equipment at the well site and our industry's impact on the environment

Social

- Cactus, Inc. is dedicated to improving lives of our employees and the communities where they live. We have policies in place to protect human rights and to require ethical behavior by our employees and suppliers. We seek to make the world a better place by providing products that minimize environmental impact and by requiring fairness, equal opportunity and human dignity.



Social, Human and Labor Rights Policy Statement
October 4, 2019

Cactus, Inc. is dedicated to improving lives and protecting human rights. We seek to make the world a better place by encouraging fairness, equal opportunity and human dignity.

Our commitment to social, human and labor rights extends to our customers, our Associates and the communities in which we operate. We also expect our suppliers and vendors to join us in our efforts to improve lives via our Code of Vendor Conduct. To that end, we are committed to the following:

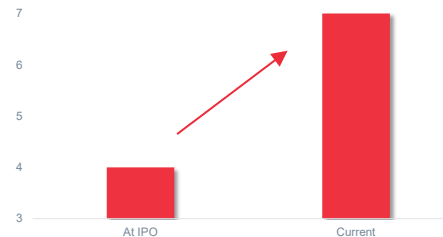
- Recognizing that the right to water is a fundamental human right;
- Working with our suppliers and vendors to help them improve in the area of human rights;
- Prohibiting the use of child labor and forced labor among our suppliers and vendors;
- Supporting the general well-being of the USA Universal Declaration of Human Rights;
- Ensuring the workplace rights are fully realized by providing a safe work environment that adheres to the law and fully protected rights;
- Ensuring that all workers are treated with dignity and respect and that all workers' rights are fully protected;
- Enforcing anti-discrimination protections for all legally protected classes including gender, race, ethnicity, national origin, religion, age and sexual orientation;
- Ensuring that our suppliers and vendors enforce worker rights to the same extent as Cactus;
- Ensuring that our suppliers and vendors enforce worker rights to the same extent as Cactus;
- Providing occupational health and safety programs and policies designed to protect Associates and members from harm at all our facilities and locations as well as any other locations where they work;
- Working with our suppliers and vendors to ensure they too embrace our occupational health and safety policy;
- Compensating our Associates with a fair wage supporting their efforts to adequately provide for their families;
- Active Board and Senior Executive oversight of our anti-bribery and anti-corruption program;
- Providing awareness training to all Associates as our Code of Business Conduct and Ethics to ensure all Associates are familiar with our anti-bribery and anti-corruption policies;
- Reporting to the Board of Directors during its regularly scheduled meetings regarding environmental, health and safety issues;
- The Director of Health, Safety and Environmental reports directly to the General Counsel.



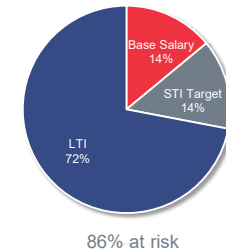
Governance

- Our board of directors believes that sound governance practices and policies provide an important framework to assist it in fulfilling its duty to stockholders
- Bylaws permit Eligible Stockholders to make nominations for election to the Board and to have those nominations included in the Company's proxy materials under certain circumstances
- In May 2024, proposals approved to declassify the Board and remove the supermajority voting requirements

Independent Directors



2024 CEO Target Pay Mix





Announced Agreement to Acquire
65% of Baker Hughes' Surface
Pressure Control Business ("SPC")





SPC Expected to Meet Cactus' Acquisition Criteria

Increased Scale & Geographic Diversification With Strong Growth Potential in Key Markets



Manufacturer of a Highly Engineered Product



Sold Directly to End-Users



Improved Financial Performance Through Management Know-How & Ability to Leverage Supply Chain



Low Future Capex Requirements Enhance Free Cash Flow



Highly Variable Cost Business





Transaction Overview

Strategic Rationale

- Geographic diversification increases stability of the revenue profile through the cycle
- Increased scale via product lines well understood by Cactus management
- Access to attractive customers with long-term investment horizons, including NOCs and IOCs
- Greater revenue, earnings and cash flow visibility provided by substantial backlog (>\$600mm as of December 31, 2024)
- Provides expansive international footprint to accelerate growth of FlexSteel products and services
- Expected to be highly accretive to financial metrics, while maintaining fortress balance sheet and financial flexibility
- Combined business anticipated to be supportive of continued capital returns to shareholders

Transaction & Financing Overview

- Cactus to form a JV with Baker Hughes whereby Cactus acquires 65% of SPC for \$344.5 million (\$530mm total enterprise value on a cash-free, debt-free basis) subject to customary purchase price adjustments
 - Consideration to be paid in cash, with closing expected in early 2026 subject to customary closing conditions and regulatory approvals
- Any time after the second anniversary of closing, Cactus has the right to purchase, and Baker Hughes has the right to require Cactus to purchase, the remaining 35% interest
- Baker Hughes remaining as a JV partner for at least two years provides further comfort in transitioning administrative services and in maintaining critical customer relationships
- Upfront purchase price expected to be funded with cash on hand and available external sources, including funds from Cactus' undrawn \$225mm revolving credit facility
 - Cactus may pursue one or more debt financing transactions before closing to preserve revolving facility liquidity
- The upfront purchase price of 65% represents a multiple of approximately 6.7x 2024 Transaction Adjusted EBITDA⁽¹⁾
- Expect to achieve annualized cost synergies of approximately \$10mm within 12 months of closing

¹⁾ EBITDA, Adjusted EBITDA, Transaction Adjusted EBITDA and Adjusted EBITDA Margin are non-GAAP financial measures. Subsequent pages in this presentation contain reconciliations to the most comparable financial measures calculated in accordance with GAAP. Financial information related to SPC has been prepared based on information provided by Baker Hughes Holdings LLC and its affiliates, which has not been confirmed by Cactus, and has not been audited.



Surface Pressure Control At a Glance

About SPC

- Baker Hughes Surface Pressure Control business designs and manufactures specialized pressure control equipment (wellhead systems and production trees)
- Combination of former Vetco Gray onshore and Wood Group Pressure Control businesses
- Provides field service and repair work for large installed base of equipment

\$498 million
2024 Revenue⁽¹⁾

>\$600mm
December 31, 2024 Backlog

\$87 million
2024 Adjusted EBITDA^(1,2)

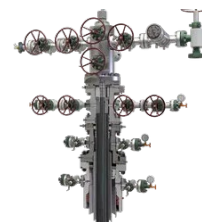
~85%
Middle East Revenues⁽¹⁾

17%
2024 Adjusted EBITDA
Margin^(1,2)

>\$150mm
2024 Aftermarket Service
Revenue⁽²⁾

~1,100
Employees

3
International Manufacturing
Facilities



Conventional
Wellhead Systems



Compact Multibowl
Wellhead Solutions



Carbon Capture and Injection
Wellhead Solutions



Geothermal Wellhead
Solutions



1) Financial information related to SPC has been derived from information provided to us by Baker Hughes Holdings LLC and its affiliates, has not been confirmed by Cactus, and has not been audited. Total Adjusted EBITDA reflects fully consolidated SPC, which includes the earnings of a 10% JV partner in SPC's business in Saudi Arabia.

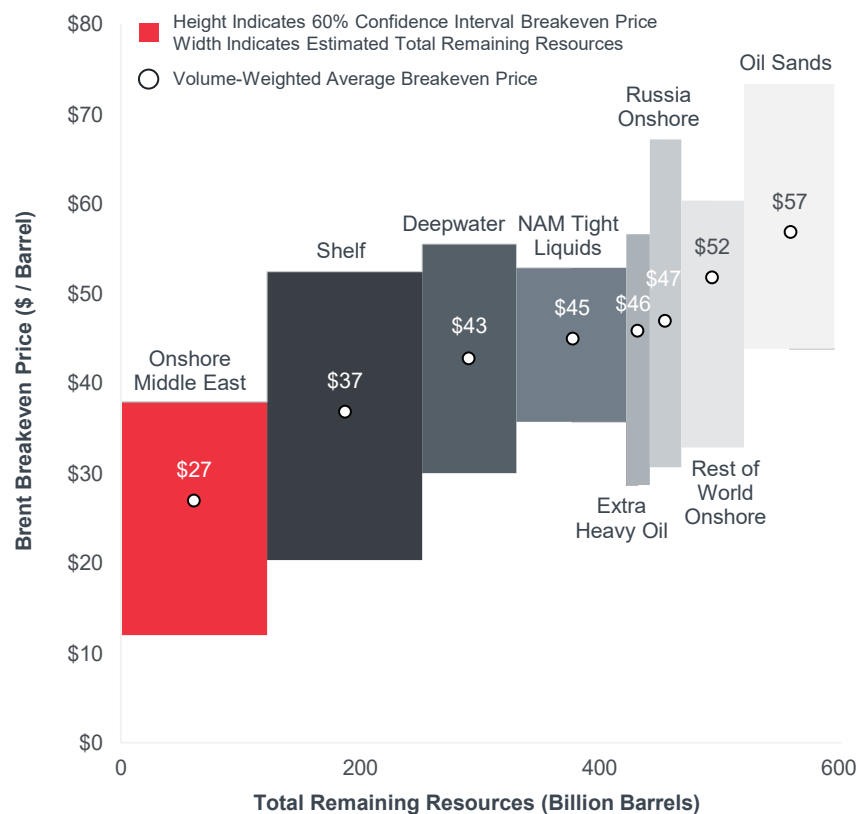
2) EBITDA, Adjusted EBITDA and Adjusted EBITDA Margin are non-GAAP financial measures. Subsequent pages in this presentation contain reconciliations to the most comparable financial measures calculated in accordance with GAAP.



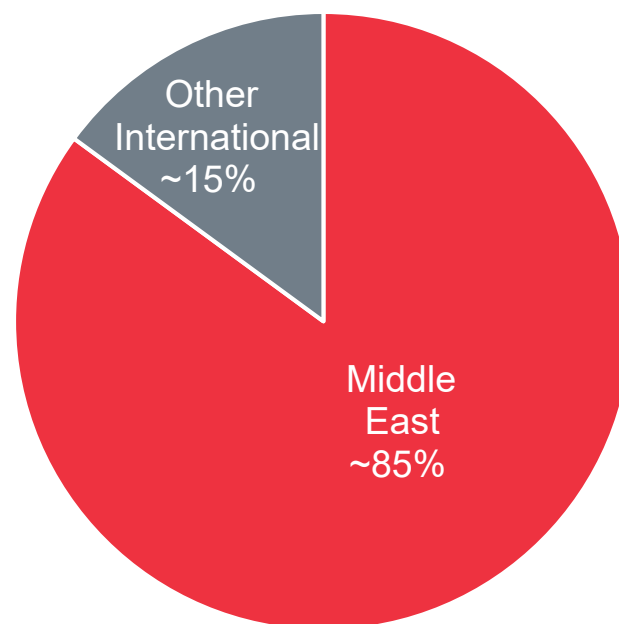
Well-Positioned to the Most Resilient Oil and Gas Market

- Middle East onshore wells continue to have the lowest breakeven costs per barrel, providing long-term resiliency
- The vast majority of SPC revenues are derived from this market

Onshore Middle East Offers Lowest Breakeven for New Wells⁽¹⁾



SPC 2024 Revenue by Region⁽²⁾

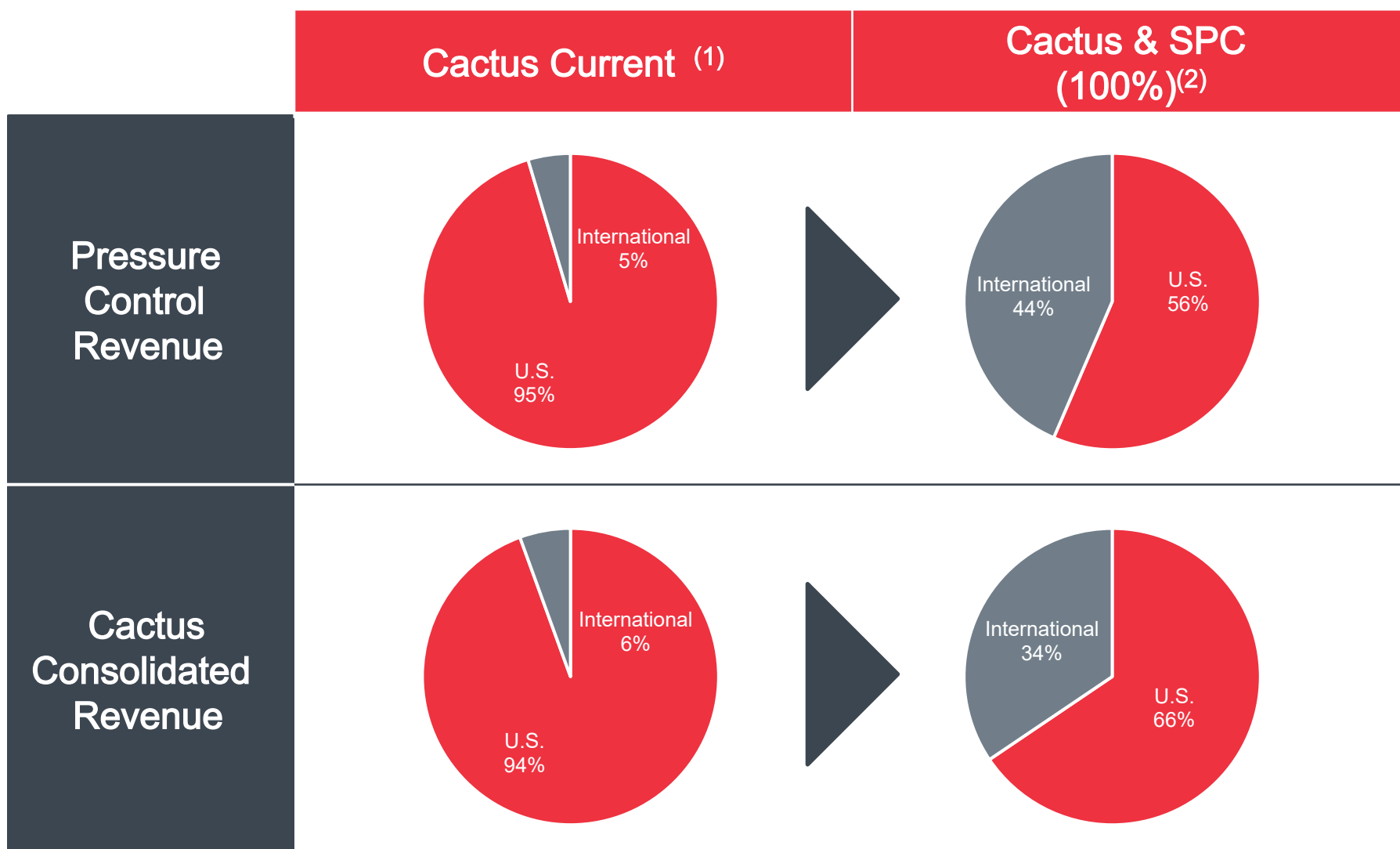


1) Source: Rystad Energy as of October 2024. Excludes currently producing resources.

2) Financial information related to SPC has been derived from information provided by Baker Hughes Holdings LLC and its affiliates, has not been confirmed by Cactus, and has not been audited.



Transformative Geographic Exposure



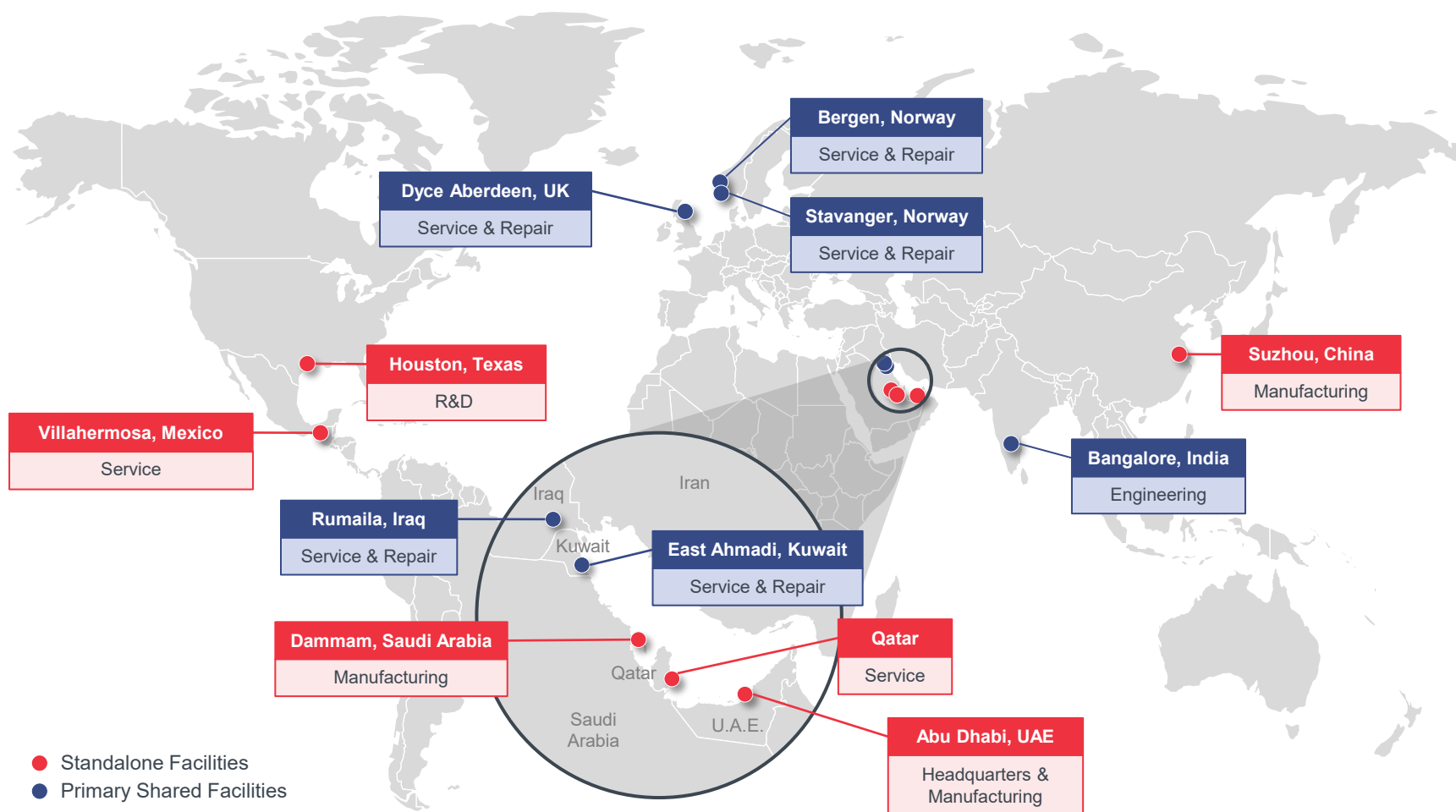
1) Reflects 2024 results. International defined as non-U.S. revenue.

2) Represents the sum of Cactus results and SPC results (on a 100% basis, though Cactus' initial ownership in the JV will be 65%). Financial information reflects each standalone business before giving effect to the anticipated acquisition or transactions in connection with the acquisition and excludes any pro forma adjustments. International defined as non-U.S. revenue.



Expansive Global Operating Footprint

Global SPC Operations⁽¹⁾



¹⁾ Represents facilities dedicated to SPC in addition to facilities that will be shared for a period post-close while Cactus establishes its own facilities. Excludes facilities with nominal SPC headcount.



Cactus & SPC Financial Profile

2024 Financial Information (Excluding Synergies)

	Cactus Consolidated	SPC (100%)⁽¹⁾	Cactus & SPC⁽²⁾
Revenue	\$1,130 million	\$498 million	\$1,628 million
Adj. EBITDA⁽³⁾	\$392 million	\$87 million	\$479 million
Adj. EBITDA Margin⁽³⁾	35%	17%	29%
Net Capital Expenditures⁽⁴⁾	\$35 million	\$10 million	\$46 million
Adj. EBITDA – Net Capex	\$357 million	\$76 million	\$433 million

Note: Figures may not sum due to rounding.

1) Financial information related to SPC has been derived from information provided by Baker Hughes Holdings LLC and its affiliates, has not been confirmed by Cactus and has not been audited. Total Adjusted EBITDA reflects fully consolidated SPC, which includes the earnings of a 10% JV partner in SPC's business in Saudi Arabia.

2) Represents the sum of Cactus Consolidated and "SPC (100%)" (though Cactus' initial ownership in the JV will be 65%). Financial information reflects each standalone business before giving effect to the anticipated acquisition or transactions in connection with the acquisition and excludes any pro forma adjustments.

3) EBITDA, Adjusted EBITDA and Adjusted EBITDA Margin are non-GAAP financial measures. Subsequent pages in this presentation contain reconciliations to the most comparable financial measures calculated in accordance with GAAP.

4) Net Capital Expenditures (or "Net Capex") for Cactus represents cash flows from investing activities.



Appendix

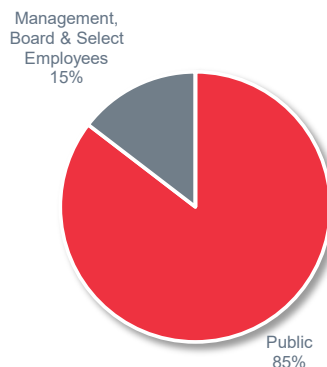


Company Organizational Structure

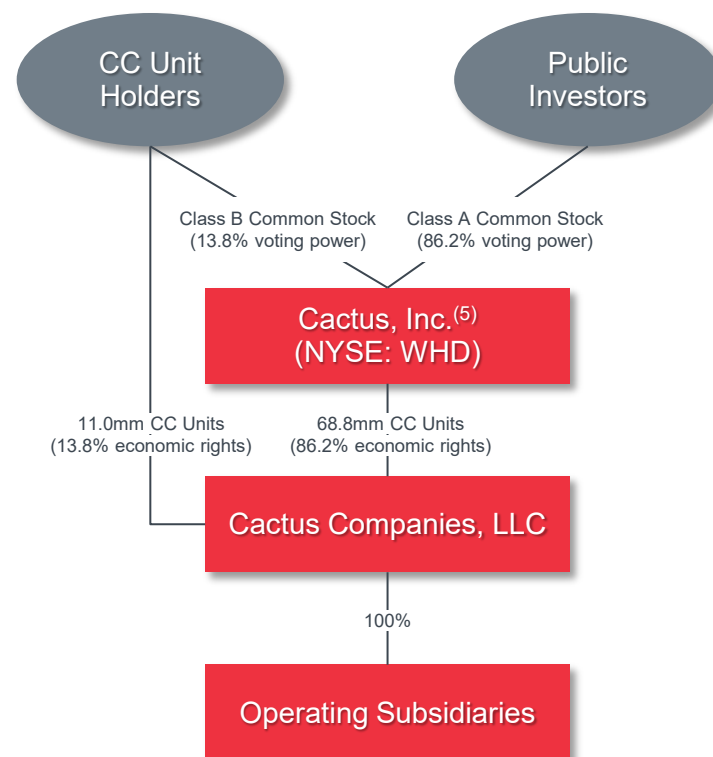
Company Profile

Ticker	WHD (NYSE)
Class A Shares Outstanding ⁽¹⁾	~69mm
Class B Shares Outstanding ⁽¹⁾	~11mm
Total Shares Outstanding ⁽¹⁾	~80mm
Market Capitalization ⁽²⁾	~\$3.4bn
Net Cash ⁽³⁾	~\$428mm
Quarterly Dividend Per Share ⁽²⁾	\$0.14
Annual Dividend Yield ⁽²⁾	1.3%

Ownership Profile⁽⁴⁾



Organizational Structure⁽¹⁾



Class A & Class B Shareholders Have Equal Voting Rights

Source: Company filings.

1) As of November 6, 2025. Excludes effect of dilutive securities.

2) As of November 6, 2025. Market capitalization utilizes total shares outstanding. Our future dividend policy is within the discretion of our board of directors and will depend upon then-existing conditions.

3) As of September 30, 2025. Net cash amount includes capital leases.

4) As of November 6, 2025

5) Cactus Inc.'s ownership of Cactus Companies, LLC is inclusive of its 100% ownership in Cactus Acquisitions LLC.



Non-GAAP Reconciliation (Cactus)

Important Disclosure Regarding Non-GAAP Measures

EBITDA, Adjusted EBITDA and Adjusted EBITDA margin are not measures calculated in accordance with GAAP. EBITDA, Adjusted EBITDA and Adjusted EBITDA margin are supplemental non-GAAP financial measures that are used by management and external users of our consolidated financial statements, such as industry analysts, investors, lenders and rating agencies. We define EBITDA as net income excluding net interest, income tax and depreciation and amortization. We define Adjusted EBITDA as EBITDA excluding severance expenses, revaluation of tax receivable agreement liability, (gain) loss on debt extinguishment, stock-based compensation, remeasurement loss on earn-out liability, inventory step-up expense, and transaction (acquisition or equity offering) related expenses. We define Adjusted EBITDA Margin as Adjusted EBITDA as a percentage of Revenue.

Our management believes EBITDA, Adjusted EBITDA and Adjusted EBITDA margin are useful, because they allow management to more effectively evaluate our operating performance and compare the results of our operations from period to period without regard to financing methods or capital structure, or other items that impact comparability of financial results from period to period. EBITDA, Adjusted EBITDA and Adjusted EBITDA margin should not be considered as alternatives to, or more meaningful than, net income or any other measure as determined in accordance with GAAP. Our computations of EBITDA, Adjusted EBITDA and Adjusted EBITDA margin may not be comparable to other similarly titled measures of other companies. We present EBITDA, Adjusted EBITDA and Adjusted EBITDA margin because we believe they provide useful information regarding the factors and trends affecting our business.

	Year Ended December 31,										Nine Months Ended September 30,
	2024	2023	2022	2021	2020	2019	2018	2017	2016	2015	2025
Net income (loss)	\$232,758	\$214,840	\$145,122	\$67,470	\$59,215	\$156,303	\$150,281	\$66,547	(\$8,176)	\$21,224	\$153,340
Interest expense (income), net	(6,459)	6,480	(3,714)	774	(701)	(879)	3,595	20,767	20,233	21,837	(7,820)
Income tax expense	66,518	47,536	31,430	7,675	10,970	32,020	19,520	1,549	809	784	45,352
EBIT	292,817	268,856	172,838	75,919	69,484	187,444	173,396	88,863	12,866	43,845	190,872
Depreciation and amortization	60,438	65,045	34,124	36,308	40,520	38,854	30,153	23,271	21,241	20,580	47,752
EBITDA	\$353,255	\$333,901	\$206,962	\$112,227	\$110,004	\$226,298	\$203,549	\$112,134	\$34,107	\$64,425	\$238,624
Severance expenses	-	-	-	-	1,864	-	-	-	-	-	424
Revaluation of tax receivable agreement liability and other	(3,204)	(4,490)	1,910	(898)	555	(5,336)	-	-	-	-	(221)
Transaction related expenses	2,793	12,183	8,422	406	-	1,042	-	-	-	-	10,159
(Gain) loss on debt extinguishment	-	-	-	-	-	-	4,305	-	(2,251)	(1,640)	-
Remeasurement loss on earn-out liability	16,318	14,850	-	-	-	-	-	-	-	-	-
Inventory step-up expense	-	23,516	-	-	-	-	-	-	-	-	-
Stock-based compensation	22,888	18,105	10,631	8,620	8,599	6,995	4,704	-	361	359	18,475
Adjusted EBITDA	\$392,050	\$398,065	\$227,925	\$120,355	\$121,022	\$228,999	\$212,558	\$112,134	\$32,217	\$63,144	\$267,461
Pressure Control Revenue	\$724,038	\$756,727									\$538,763
Spoolable Technologies Revenue	407,038	340,233									284,043
Corporate and Other Eliminations	(1,262)	-									(4,958)
Total Revenue	\$1,129,814	\$1,096,960	\$688,369	\$438,589	\$348,566	\$628,414	\$544,135	\$341,191	\$155,048	\$221,395	\$817,848
Net income (loss) margin	20.6%	19.6%	21.1%	15.4%	17.0%	24.9%	27.6%	19.5%	(5.3%)	9.6%	18.7%
Adjusted EBITDA margin	34.7%	36.3%	33.1%	27.4%	34.7%	36.4%	39.1%	32.9%	20.8%	28.5%	32.7%

*For the year ended December 31, 2014, we had EBITDA of \$88.8 million, representing net income of \$59.1 million, excluding net interest expense of \$11.2 million, income tax expense of \$0.3 million and depreciation and amortization of \$18.2 million. There was no early extinguishment of debt in 2014. Stock-based compensation was \$1.3 million in 2014. Adjusted EBITDA was equal to \$90.1 million. Revenue was \$259.5 million, Net Income margin was 22.8% and Adjusted EBITDA margin was 34.7%.



Non-GAAP Reconciliation (SPC 100%)

Important Disclosure Regarding Non-GAAP Measures

EBITDA, Adjusted EBITDA, Transaction Adjusted EBITDA and Adjusted EBITDA margin are not measures calculated in accordance with GAAP. EBITDA, Adjusted EBITDA, Transaction Adjusted EBITDA and Adjusted EBITDA margin are supplemental non-GAAP financial measures that are used by SPC management. We define SPC's EBITDA as net income excluding net interest, income tax, other income, and depreciation and amortization. We define SPC's Adjusted EBITDA and Transaction Adjusted EBITDA as EBITDA excluding the items indicated below. We define SPC's Adjusted EBITDA Margin as Adjusted EBITDA as a percentage of Revenue.

We believe EBITDA, Adjusted EBITDA, Transaction Adjusted EBITDA and Adjusted EBITDA margin are useful because they allow management to more effectively evaluate SPC's operating performance and compare the results of SPC's operations from period to period without regard to financing methods or capital structure, or other items that impact comparability of financial results from period to period. EBITDA, Adjusted EBITDA, Transaction Adjusted EBITDA and Adjusted EBITDA margin should not be considered as alternatives to, or more meaningful than, net income or any other measure as determined in accordance with GAAP. Our computations of SPC's EBITDA, Adjusted EBITDA, Transaction Adjusted EBITDA and Adjusted EBITDA margin may not be comparable to other similarly titled measures of other companies. We present SPC's EBITDA, Adjusted EBITDA, Transaction Adjusted EBITDA and Adjusted EBITDA margin because we believe they provide useful information regarding the factors and trends affecting SPC's business.

The following financial information has been derived from information provided by Baker Hughes Holdings LLC and its affiliates, has not been confirmed by Cactus, and has not been audited. An independent audit of SPC's financial information for the year ended December 31, 2024 has not yet been conducted, but is expected to be completed by the closing of the SPC Transaction. As such, the SPC financial information presented below is preliminary and subject to change, and material adjustments thereto may be necessary upon completion of the audit.

(\$ in thousands)	Year Ended	
	December 31,	
	2024	2023
Net income	\$51,304	\$23,278
Interest expense, net	49,148	6,575
Other income	(21,067)	(2,133)
Income tax expense	3,154	6,423
EBIT	82,539	34,143
Depreciation and amortization	4,709	5,716
EBITDA	\$87,248	\$39,859
Business restructuring ⁽¹⁾	3,207	-
Saudi Arabia JV commission expense ⁽²⁾	(5,421)	(4,359)
Other adjustments ⁽³⁾	1,827	13,240
Adjusted EBITDA⁽⁴⁾	\$86,861	\$48,740
Saudi Arabia JV non-controlling interest ⁽⁵⁾	(7,284)	(5,330)
Transaction Adjusted EBITDA	\$79,577	\$43,410
 Revenue	 \$498,194	 \$461,231
<i>Net income margin</i>	<i>10.3%</i>	<i>5.0%</i>
<i>Adjusted EBITDA margin</i>	<i>17.4%</i>	<i>10.6%</i>

1) Reflects non-recurring expenses associated with the shutdown of a manufacturing facility in Mexico.

2) Reflects a selling commission due to a 10% non-controlling interest partner in Saudi Arabia excluded from operating income.

3) Other adjustments include out-of-period adjustments, non-recurring contract results, normalization of incentive compensation and other non-operational or timing adjustments.

4) Adjusted EBITDA reflects fully consolidated SPC, which includes the earnings of a 10% JV partner in SPC's business in Saudi Arabia.

5) Reflects a 10% JV partner in Saudi Arabia's share of earnings on an EBITDA basis, which is not included in the transaction.



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