

**CACTUS, INC.**  
**CHARTER OF THE NOMINATING & GOVERNANCE COMMITTEE**  
**OF THE BOARD OF DIRECTORS**  
**(As amended July 2018)**

The Board of Directors (the “Board”) of Cactus, Inc. (the “Company”) has established the Nominating & Governance Committee of the Board (the “Committee”) with authority, responsibility and specific duties as described in this Charter of the Nominating & Governance Committee, as amended from time to time (this “Charter”).

**I. Membership**

The Committee must consist of not less than three members of the Board. Each member of the Committee must be “independent” as defined by the listing requirements of the New York Stock Exchange. Notwithstanding the foregoing membership requirements and subject to applicable law, no action of the Committee will be invalid by reason of any such requirement not being met at the time such action is taken.

The members of the Committee and its Chairman will be selected by the Board and will serve at the pleasure of the Board. Any vacancy on the Committee will be filled by, and any member of the Committee may be removed by, an affirmative vote of a majority of the Board. If a Chairman is not designated by the Board or present at a meeting, the Committee may designate a Chairman by majority vote of the Committee members then in office.

**II. Authority and Responsibilities**

The Committee is delegated all authority of the Board as may be required or advisable to fulfill the purposes of the Committee. Without limiting the generality of the preceding statements, the Committee has the authority, and is entrusted with the responsibility, to take the following actions:

**A. Authority**

The Committee has the authority to:

1. Conduct or authorize investigations into any matter within the scope of the responsibilities delegated to the Committee as it deems appropriate, including the authority to request any officer, employee or advisor of the Company to meet with the Committee or any advisors engaged by the Committee.
2. Retain and determine funding for independent legal counsel and other experts and advisors, including the sole authority to retain, approve the fees payable to, amend the engagement with, and terminate any search firm to assist the Committee in identifying director candidates, as it deems necessary or appropriate to fulfill its responsibilities. The Committee may also utilize the services of the Company’s regular outside legal counsel or other advisors to the Company. The Company must provide for

appropriate funding, as determined by the Committee, for payment of (a) compensation to any advisors employed by the Committee; and (b) ordinary administrative expenses of the Committee that are necessary or appropriate in carrying out its duties.

3. Delegate to its Chairman, any one of its members or any subcommittee it may form, the responsibility and authority for any particular matter, as it deems appropriate from time to time under the circumstances. However, subcommittees do not have the authority to engage independent legal counsel and other experts and advisors unless expressly granted such authority by the Committee. Each subcommittee will keep minutes and regularly report to the Committee.

## **B. *Responsibilities***

The Committee has the following responsibilities:

### *Corporate Governance*

1. The Committee will prepare and recommend to the Board for adoption appropriate corporate governance guidelines and consider any other corporate governance issues that arise from time to time and develop appropriate recommendations for the Board.
2. As often as it deems necessary and appropriate, the Committee will review and reassess the adequacy of the Company's corporate governance guidelines and recommend any proposed changes to the Board for approval.
3. The Committee will review management's monitoring of the Company's compliance programs and Corporate Code of Business Conduct and Ethics.
4. The Committee will periodically assess the need for adoption of stock ownership guidelines and recommend such adoption, if any, to the Board for approval.

### *Director Nominations*

Except where the Company is legally required by contract or otherwise to provide third parties with the ability to nominate directors, the Committee will perform the following actions:

1. Identify individuals qualified to become Board members and recommend to the Board the persons to be nominated by the Board for election as directors at the annual meeting of stockholders, and the persons to be elected by the Board to fill any vacancies on the Board.

2. Prior to recommending to the Board that an existing director be nominated for election as a director at the annual meeting of stockholders, the Committee will consider and review the director's:
  - past Board and committee meeting attendance and performance;
  - length of Board service;
  - personal and professional integrity, including commitment to the Company's core values;
  - willingness to serve (or to continue to serve, in the case of an incumbent director) as a director;
  - relevant experience, skills, qualifications and contributions that the existing director brings to the Board; and
  - independence under applicable standards.
  
3. In the event that a vacancy on the Board arises, the Committee will seek and identify a qualified director nominee to be recommended to the Board for either appointment by the Board to serve the remainder of the term of the director position that is vacant or election at the next annual meeting of stockholders. To identify such a nominee, the Committee should solicit recommendations from existing directors and senior management. These recommendations should be considered by the Committee along with any recommendations that have been received from stockholders as discussed below. The Committee may, in its discretion, retain a search firm to provide additional candidates. Prior to recommending to the Board that a person be elected to fill a vacancy on the Board, the Committee will consider and review the candidate's:
  - relevant skills, qualifications and experience;
  - independence under applicable standards;
  - business judgment;
  - service on boards of directors of other companies;
  - personal and professional integrity, including commitment to the Company's core values;
  - openness and ability to work as part of a team;
  - willingness to commit the required time to serve as a Board member; and

- familiarity with the Company and its industry.
4. The Committee will treat recommendations for directors that are received from the Company's stockholders equally with recommendations received from any other source; *provided, however*, that in order for such stockholder recommendations to be considered, the recommendations must comply with the procedures outlined in the Company's proxy statement for its annual meeting of stockholders.
  5. From time to time as deemed appropriate by the Committee, the Committee will review the criteria for the nomination of director candidates and approve changes to the criteria, as appropriate.

#### Director Independence

Each year, the Committee will:

1. Review the relationships between the Company and its management and each director and report the results of its review to the Board, which will then determine which directors satisfy the applicable independence standards; and
2. Determine whether or not each director serving on a Board committee is independent, disinterested, a non-employee director or an outside director under the standards applicable to the committees on which such director is serving or may serve and report the results of its review to the Board, which will then determine which directors qualify as an independent, disinterested, non-employee or outside director under applicable standards.

#### Board and Committee Structure

As often as is necessary and appropriate:

1. Review the size, structure, composition and functioning of the Board and its committees and advisability or need for any changes in the size and composition of the Board or the Board's committee structure;
2. Review the Board's leadership structure and recommend changes to the Board as appropriate. The Committee will make a recommendation to the Board regarding the appointment of a lead director if appropriate; and
3. Recommend to the Board the composition of each Board committee and the individual director to serve as Chairman of each committee, endeavoring to cause one member of the Audit Committee to satisfy the definition of "audit committee financial expert" as set forth in Item 407(d)(5) of Regulation S-K promulgated by the Securities and Exchange Commission.

Committee, Board and Management Performance Evaluations

1. Each year, the Committee will oversee evaluation of the Board, its committees and management, conducting such evaluations and reviews as it deems appropriate.

Other Powers and Responsibilities

1. The Committee is empowered to implement any program for director orientation and continuing education as it deems appropriate;
2. As often as it deems appropriate, evaluate any Board policy as to whether the offices of Chairman of the Board and CEO should be separate or combined; and
3. As often as it deems appropriate, review and recommend to the Board proposed changes to the Company's Certificate of Incorporation and Bylaws.

Other Delegated Functions

1. The Committee shall perform such other functions as the Board may assign to the Committee from time to time.

**III. Procedures**

- A. *Meetings.*** The Committee will meet at the call of its Chairman, two or more members of the Committee or the Chairman of the Board. The Committee will meet as frequently as circumstances dictate. Meetings of the Committee may be in person, by conference call or video or by unanimous written consent, in accordance with the Company's Bylaws. Meetings of the Committee will be held at such time and place, and upon such notice, as its Chairman may from time to time determine. The Committee will keep such records of its meetings as it deems appropriate.

Meetings may, at the discretion of its Chairman, include other directors, members of the Company's management, independent advisors and consultants or any other persons whose presence the Chairman believes to be necessary or appropriate. Those in attendance may observe meetings of the Committee, but may not participate in any discussion or deliberation unless invited to do so by the Chairman, and in any event are not entitled to vote. Notwithstanding the foregoing, the Chairman may also exclude from its meetings any persons it deems appropriate, including, but not limited to, any director who is not a member of the Committee.

- B. *Quorum and Approval.*** A majority of the Committee's members will constitute a quorum. The Committee will act on the affirmative vote of a majority of members

present at a meeting at which a quorum is present. The Committee may also act by unanimous written consent in lieu of a meeting.

- C. Rules.** The Committee may determine additional rules and procedures, including designation of a Chair pro tempore in the absence of its Chairman and designation of a secretary of the Committee at any meeting thereof.
- D. Reports.** The Committee will maintain minutes of its meetings and make regular oral or written reports to the Board, directly or through its Chairman, of its actions and any recommendations to the Board.
- E. Review of Charter.** From time to time as the committee deems appropriate, the Committee will review the need for changes in this Charter and recommend any proposed changes to the Board for approval.
- F. Performance Review.** Each year, the Committee will review and evaluate its own performance and will submit itself to a review and evaluation by the Board.
- G. Fees; Reimbursement of Expenses.** Each member of the Committee, as well as the Chairman, will be paid the fee set by the Board for his or her services as a member, or Chairman, as the case may be, of the Committee. Subject to the Company's Corporate Governance Guidelines and other policies, Committee members, including the Chairman, will be reimbursed by the Company for all reasonable expenses incurred in connection with their duties as Committee members.

\* \* \*